

# Keys to Building Your Dental Sleep Practice For Success

Demonstrations, Hands-On & Interactive Learning For the Clinical and Office Team

**Saturday, November 18, 2016**

Continental  
Breakfast  
& Lunch

**8:00 AM - 4:00 PM**



**7 CE**  
**AGD & CA**

3590 Harbor Gateway N.—Costa Mesa, California (714) 424-0977

## Course Topics

This course is designed to build upon your education in treating the Sleep Disordered Breathing patient in your dental office, in a more personalized, interactive and hands-on format. Our goal is to build your confidence and expertise in evaluating each patient, personalizing care and working more effectively in the Medical arena for clinical as well medical insurance.

- Effective Dental Office Patient Screening
- Team Member Interaction with the Patient Regarding His/Her Sleep
- Using Medical History to Communicate the Co-Morbidities of OSA and to Engage with the Patient Your Concern of His/Her Overall Health
- Mastering the Airway Exam
- Evaluating the Patient and Important Factors to Consider in regards to Impressions, the Bite Record and Prescription Information to Help the Lab Fabricate Your Selected Sleep Appliance
- Proper OSA Patient Documentation of Oral Appliance Therapy for Better Treatment, Follow-Up, and Records for Medical Insurance
- Fitting the Appliance, Discussing Wearing, Expectations and Care of the Oral Appliance with the Patient, Adjusting/Titrating the Appliance
- Evaluating the Effectiveness the Oral Appliance Therapy and Incorporating Combination Approaches to improve Results
- Addressing Complications of Oral Appliance Therapy
- Building Relationships with Physicians and Sleep Labs
- Adding Patient Education regarding Sleep Disordered Breathing and Your Treatment of Sleep Apnea and Snoring as one of the Specialty Services to Your Website
- Better Understand Medical Insurance Protocols and Electronic Health Records for In-Office Billing and working with a Medical Billing Service
- Understanding Requirements of Different Insurance Companies and how to deal with delays and rejections in coverage
- The Benefit of Signing Up for Medicare for Treating Sleep Apnea and Other Dental Procedures, and Better Understand DME, Part D and Participating & Non-Participating

## Registration

	By 11/4	By 11/11	After 11/11
<b>Doctor</b>	<b>\$295</b>	<b>\$350</b>	<b>\$395</b>
<b>Staff</b>	<b>\$100</b>	<b>\$125</b>	<b>\$175</b>

Information (916) 865-4528 [dreamsystemsllc@gmail.com](mailto:dreamsystemsllc@gmail.com)  
[www.dreamsystemsdentallab.com](http://www.dreamsystemsdentallab.com)

## Your Speakers



**Jim DuHamel, DDS**



**Kathy Moore, MBA**

**Jim Duhamel DDS, Diplomat AADSM, Fellow ICCMO, ACSDD** is a dentist from Valley Springs, California and specializes in TMJ and Sleep. He is a Diplomat with the AADSM and the ACSDD. He also has a practice limited to Dental Sleep Medicine in Modesto and Lodi, CA.

**Kathy A. Moore, MBA**, is a 29 year veteran of the medical, dental and surgical community. She specializes in training and implementation of Electronic Health and Medical Record implementation, medical billing and credentialing, collaborative marketing with MD's for Sleep Medicine, and CT & Cone Beam diagnostic technologies.



**Beyond the Basics**  
**Sleep Course January 2016**



SLEEP



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